



Tuesday, December 16 2008

Networking and Registration:

11:30 am - Noon

Luncheon: Noon – 1:30 pm

Tough Times Build Great Companies: Lessons from past downturns

Speaker:

Mr. Robert Duncan
Chairman, Transwestern Group

Join ULI-The Urban Land Institute, for a conversation with real estate leaders about business strategies to not just survive, but thrive in challenging times.

Location:

The Ballroom, third floor
Four Seasons Hotel, Houston
1300 Lamar Street
Houston, TX 77010

Mr. Robert Duncan formed Transwestern in 1978, then guided his company through the wreckage of the Texas economic collapse 20 years ago. Despite depressed oil prices, a real-estate glut, crippling tax law changes, and the failure of 9 of the top 10 Texas banks, Transwestern grew from a small Texas-based investment building company into a major national diversified commercial real estate organization. In the past two years, Transwestern leased in excess of 39 million square feet and represented clients in \$4.2 billion of investment sales and financing. Transwestern Investment Company, L.L.C. has made property investments nationwide totaling in excess of \$4.1 billion since formation.

Hear directly from Duncan and those who have experienced previous downturns the wisdom they forged under fire, and how to take advantage of those lessons today.

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ULI Houston

District Council Luncheon
Tuesday, December 16, 2008
Meeting Code: 8113-0950

Registration Types and Fees:

Please circle applicable rate below

	Member	Non-Member
Private	\$50	\$65
Public/Non-Profit	\$40	\$60
Young Leader	\$40	\$60
Student	\$40	\$60
Sponsor -Complimentary (see below)		

Pre-Registration Deadline:

Thursday, Dec. 11th, 2008

After Thursday, Dec. 11, please call
713-349-8821 to check for late registration
availability. All registration fees increase \$10
after pre-registration deadline.

Confirmations will be emailed. Sorry, fax,
checks and P.O.'s received after the
registration deadline will not be included in
meeting registry or guaranteed a prepared
name badge.

Refund requests must be submitted in
writing no later than the above registration
deadline; refund requests will not be
accepted after this date.

Fax request to: 202-624-7147.

SPONSORS: Please e-mail name and
contact information for complimentary
attendee to Houston@uli.org

REGISTRATION FORM

Payment Methods: *(Please check the appropriate box)*

REGISTER/PAY ONLINE

- Register online by visiting www.uli-houston.org.
- Payment can be made by credit card.
- If you register and pay online, you will not need to fax this form.

CREDIT CARD:

- **FAX: 1-800-248-4585**
 - Visa Mastercard AMEX
 - Diners Discover Carte Blanche
- **Card Number:** _____
- **Exp. Date:** _____
- **Signature:** _____

CHECK:

- **CALL: 1-800-321-5011** – If paying with check, telephone registration is required to ensure inclusion in the registry of attendees and to obtain a prepared name badge.
- **Make Checks Payable to: ULI Houston**
- **Mail check with completed registration form to:**
ULI Houston District Council
Department 304
Washington, DC 20055-0304

PURCHASE ORDER: (Public Agencies Only)

- **FAX: 1-800-248-4585** - Fax copy of signed P.O. and completed registration form to ensure inclusion in meeting registry of attendees and to obtain a prepared name badge.
- **Payment to follow by check payable to: ULI Houston**
- **Mail check with Purchase Order & original registration form to:**
ULI Houston District Council
Department 304
Washington, DC 20055-0304

If payment has not been received prior to the registration deadline date, a credit card guarantee will be required on-site. No credit card charges will be processed if payment is received within 1 week of meeting date.

IMPORTANT: The following information must be completed (unless registering online- see above):

ULI Member ID # (if applicable) _____

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* Email is required in order to receive a confirmation*

For multiple registrations, please duplicate this form.